

I'm not robot!

SMART
Specific
(Student Skill)
What student skill are you trying to improve?

Measurable
(Measurement Tool)
What specific assessment will be used to measure the change in student learning?

Achievable
(Amount or Growth)
What amount of growth do you plan to achieve?

Relevant
(Results-Based)
Teaching Strategy
What teacher will strategy of learning, from the original IDP plan, will you use to improve the targeted skill?

Time
(Timeline)
When will you collect evidence of accomplishment?

Examples:
Describe your goal in precise terms so there is no confusion as to what needs to be accomplished. Try answering the "Who, What, where, when, why."
A general goal would be, "The teacher will use effective questioning strategies."
A more specific goal would be, "As a result of increased use of effective questioning strategies, each student will improve his or her score on **objectives 3.1-3.4** as evidenced by a teacher designed prepost assessment by the given time and date of the given semester and April."
Make sure you include the **measures** you will use to judge your progress toward achieving the goal. The goal must be written so that you can measure your progress toward it, and most importantly, so you'll know when you've achieved it!
Example:
As a result of daily implementation of the district reading model, 100% of my students will increase their mastery of reading comprehension on grade level narrative text by 15% **as measured by a teacher created pre-post assessment** given October and May.
Construct a goal that is achievable. Don't set it so high that in the back of your mind you know failure will eventually happen.
Example:
An unreasonable goal is, "Use technology with every lesson I teach."
An attainable goal would be, "As a result of my learning about problem-based learning using technology, **90% of students will report increased engagement** in the content on an effective teacher designed pre-post assessment by the given time and date of the given semester and April."
Meaningful goals align with the district curriculum. Your goal should relate to attaining something that is necessary, of value and that supports the district's educational vision.
Example:
A relevant goal could be, "As a result of my increased knowledge about how to engage parents in their child's education, **80% of parents will report increased communication** with their child's teacher and communication, 30% more students and 50% more parents will indicate increased parent involvement in school as measured by a teacher designed pre-post assessment by the given semester and April."
Determine a date, timeline, or schedule for your goal.
Example:
A vague goal would be to, "Encourage my students to write more often."
A more specific goal would be, "As a result of my increased knowledge of teaching the writing process, students will submit for 15 minutes each day resulting in all students improving their scores on a trait writing rubric by the end of April."

| Business Goal | Content Objective | KPIs |
|---------------------|--|---|
| Educational | Grow brand awareness – Increase the number of people who know your brand and are an important audience for your business. | <ul style="list-style-type: none"> • Total attention time • Number of people who visited your website • Number of people who engaged with your content • Engagement rate • Conversion rate |
| | Thought leadership – Position your brand as a thought leader in your industry by sharing valuable insights and expertise. | <ul style="list-style-type: none"> • Influencer mentions/shares • Backlinks • Thought leadership score • Social media shares • Total attention time • Number of people who engaged with your content • Engagement rate |
| | Brand awareness – Increase the number of people who know your brand and are an important audience for your business. | <ul style="list-style-type: none"> • Impressions by channel • Reach • Share of voice • Sentiment over time |
| | Lead generation – Create a list of potential customers who are interested in your business. | <ul style="list-style-type: none"> • Number of leads • Cost per lead (CPL) • Conversion rate • Email list growth • Social media engagement |
| Revenue generation | Lead nurturing – Move leads through the sales funnel and increase the likelihood of conversion. | <ul style="list-style-type: none"> • Repeat visit rate to SGA • Number of leads who moved from SGA to MQL • Number of leads who moved from MQL to SQL • Cost per customer |
| | Customer experience – Provide a positive and memorable experience for your customers. | <ul style="list-style-type: none"> • Net promoter score (NPS) • Customer satisfaction score (CSAT) • Customer effort score (CES) • Churn rate • Repeat purchase rate • Customer lifetime value (CLV) |
| Customer experience | Engagement – Increase the level of interaction and involvement with your brand. | <ul style="list-style-type: none"> • Number of people who engaged with your content • Engagement rate • Conversion rate |
| | Customer service – Provide excellent customer service and support. | <ul style="list-style-type: none"> • Number of service requests received over time • Rating of service levels • Customer satisfaction score |

- Set a weekly or biweekly deadline to report progress. For example, "Our team will report progress every Friday. The person responsible for reporting results for your team is _____."
- Make sure every group member is in the loop. Designate a group member to track and share the results. For example, "Our team will share our progress with all members by email/phone calls every week. The person responsible for sharing progress is _____."
- Keep track of your progress. Score sheets like the one below can be helpful.

My 2019 Business Goals

"A year from now you may wish you had started today."
Karen Lamb

| | | |
|---|---|--|
| BIGGEST SUCCESS: What was one highlight of 2018 that you're most proud of? Celebrate it! | STRENGTHS | WEAKNESSES |
| | In what areas did your business (or brand) excel in 2018? | In what areas did your business (or brand) struggle in 2018? |
| BIGGEST FAILURE: Your failures are wonderful opportunities for growth. Discuss one here and learn. | | How is 2019 improving in 2018? |
| What would you do differently? Lessons learned? | | |

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Saama Technologies, Inc. is a technological services company, specialized in design and delivery of solutions. His experience converts gross data into practical knowledge through spaced practice, including business intelligence, complex engineering and it, and product services. With almost ten experiences of experience in five hundred successful implementations of BI. Saama Technologies has accumulated a lot of business and technological experience related to the successful implementation of business intelligence Softnice Inc. Open to your customers maximizing your ROI. No matter how complex your IB requirements are, Softnice always has a realistic solution available to meet all your IB needs. Softnice can provide services of its highly qualified professionals and architects of Pentaho BIs that have experienced experience in BI and can actually convert their business needs. It specializes in the design and development of analytical applications and the management of the business performance. It is our mission to bring real solutions that solve real world problems. Focusing specifically on the main strategic partners in the Open Source BI and data warehouse, we provide the highest level of service available, including strategic planning of business intelligence, analytical applications development, analytical software integration and BI/ DW infrastructure. Synechron is a Lader provider of IT solutions to a wide spectrum of vertical with domain approach to capital markets, insurance, mortgage bank and medium internet technology sectors. Synechron is at the forefront of conduction and management of IT strategies in these vertical segments for several several Synchronized partners with customers to constantly enrich and share their vision about the role of technology in the configuration of business and technological strategies. XWC Solutions is an informal company of American property specialized in the integration of Custom Open Systems BI/DW Development. With 20 years of experience in the combined field, our team has the ability to help you choose the best solution to meet your business needs & quot; partner to take it from the beginning to implementation. The result is its ability to help your organization to promote their products and services, increase customer satisfaction, and make greater benefits. Pagina 3 4.6 Out of 5 stars Famile 1 of 5 2 of 5 3 of 5 4 of 5 5 of 5 3/5 Characteristics 1 of 5 2 of 5 3 of 5 5 5 5 of 5 4/5 Design ± O 1 of 5 2 of 5 3 of 5 5 of 5 5 of 5 3/5 Support 1 of 5 2 of 5 3 of 5 4 of 5 5 5 5 5 of 5 3/5 Start session to qualify this project We use two ETL, Kettle and MS SSIS tools. Kettle Medica Majscilo to use, dazzling with characteristics and bulletproof to execute automated tasks. My best friend's sister \$ 77 per hour on the Internet. She has been out of work for eight months but last month she her salary was \$ 20778 only working on the Internet for a few hours. More information here ... http: //bit.ly/indih9 kettle combined with some pre and post reex-replacements generally serves my pleasant ETL needs. This is the best data integration / ETL tool. It is easy and the grace interface makes it very difficult to follow the data flow in the ETL process. Wonderful experience, using it since the last seven years and have done many complex processes Etl without problems. One of the best open code tools for data maneuvers at the business level in chemical business processes. Great thing, very good suite, a complete package is original language. excellent business analysis product Recommend! It's very small, thank you! I can't start. There is no file to start the application in the folder in the readme file. This is a superb product. It has tons of features for free. Thanks! Large selection of options, easy install, easy to use. Good program, thanks. This project is a great way to push my boundaries wide of variety. . great tool... many thanks I love this tool, We are doing great things with Pentaho in Brazil since 2007. I put a lot of things in my blog.professorcoruja.com I have to point out the reporting feature. That one went really well. I really like on this app its reporting feature! Great software. I use it already for a long time and recommend it to everybody. thanks for this great software. it saves me so much time. A great tool! Thank you guys for your work! thanks for this great software. it saves me so much time. Show next 25 reviews > >

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